



SEASON'S GREETINGS AND A PROSPEROUS NEW YEAR

On behalf of us all at both Intec international and Intec Americas, I would like to wish all our customers and suppliers the very warmest season's greeting and a prosperous new year.

Please see back page for seasonal opening times.



Ian Melville
Managing director

FB8000PRO Generation 2

PACKED WITH ADVANCED FEATURES - AND UP TO* 40% FASTER!

color**CUT**

| *Up to 40% faster operation than previous models | 1Kg cutting force | Media separation air blade and air pulse media knock down | 4 x pneumatic pick-up suction feed | QR code reading | SmartMark registration | Touch screen controls | Upgraded compressor | ColorCut Pro3 software | Fully mobile and more...

Launching 01:01:2020

PRE-ORDER WITH INTEC SALES TEAM NOW

color**CUT** FB8000 Digital Die Cutter

Canon OPEN DAY SUCCESS



Intec was delighted to have been invited to attend the recent Canon Open Day event for the global imaging giant, at their Birmingham showroom.

Intec has enjoyed a mutually beneficial relationship with Canon, since being recommended by Canon to a number of their clients for the Intec Professional Envelope Solution.

Following on from this, Canon has been very impressed with the Intec ColorCut FB8000PRO Auto Sheet Feeding Flatbed Cutter.

The invitation

Alison Davies, of Canon's Marketing Excellence and Product Business Development team contacted Intec's UK sales executive, Hannah Smith, to enquire if Intec would be interested in placing an FB8000PRO at their 2-day event. Intec was honoured of course, and organised a stand with the FB8000PRO in full swing, operated and manned by a team of Intec experts.

The Open Day events covered two days

Day 1: implants day:

panel discussion with implants moderated by editor of the Digital Printer Magazine about the role of implants + latest research insights of digital print market trends.

Day 2: commercial printers day:

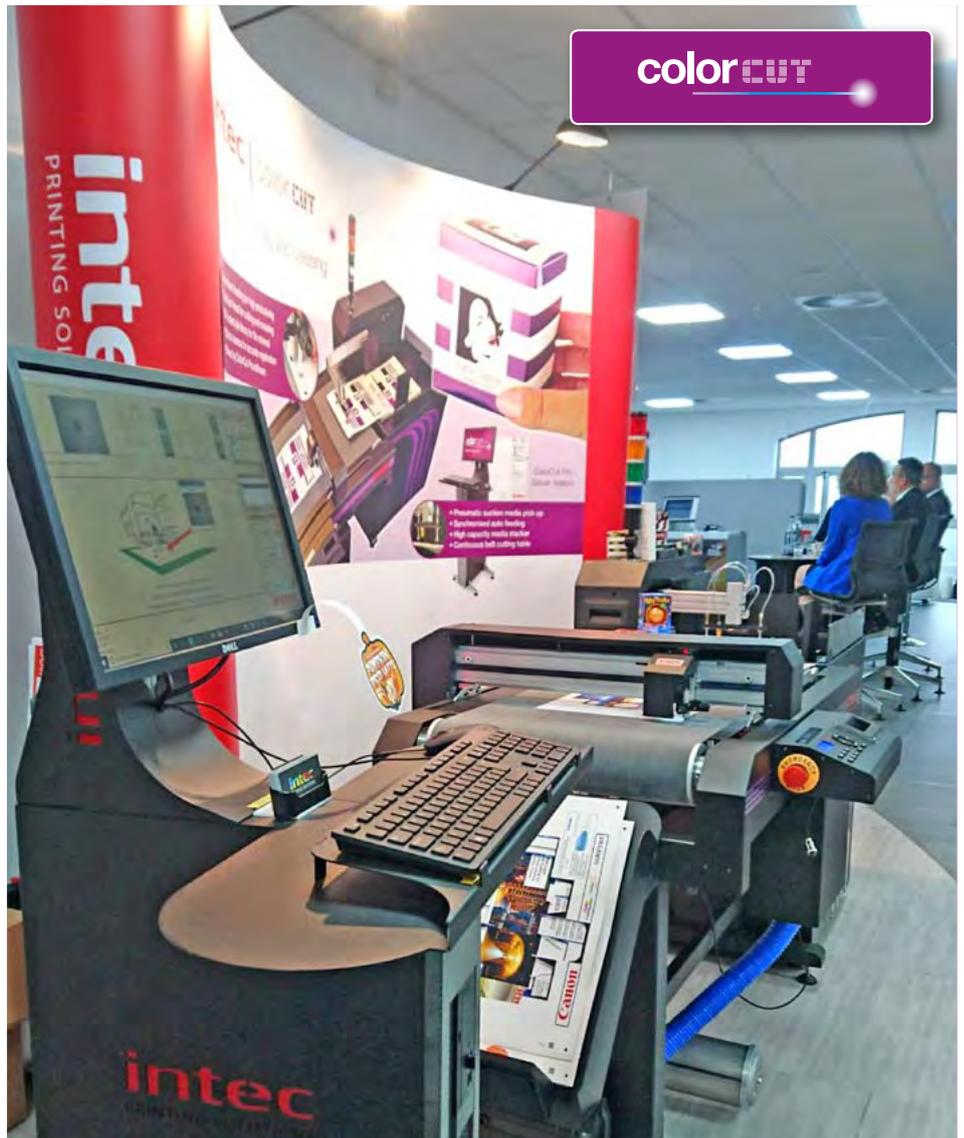
panel discussion with brand and agencies on the role of print and demand for print, moderated by IPIA + latest research insights of digital print market trends.

What Intec provided

Intec shipped in a complete FB8000PRO system with installation and sales teams to demonstrate a series of packaging items being; creased, perforated and cut to shape. These included personalised 'Canon' Chocolate Orange boxes (complete with chocolate orange), Canon delegate folders finished using a textured UV coating produced on the Duplo DuSense, popcorn boxes and cosmetics cartons.

Good impression results in a partnership

Canon were so impressed with the way the unit performed - especially on Canon-printed pieces, they have committed to installing an FB8000PRO Gen 2, in their showroom in January 2020.



ColorCut FB8000PRO with ColorCut Pro3 software Server Station at the Canon Open Day



Demonstration items, creased, perforated and cut to specific shapes, on the FB8000PRO

FREE SPECIFIER'S SWATCH BOOK

GET YOURS TODAY! This swatch book contains samples of the complete current range of all ColorFlare media. Coloured metallic foils, lamination finishes and holographic films. Get inspiration from the samples swatches, show customers what can be achieved and start creating stunning print work - with a much more highly perceived value!



CALL: Consumables sales on:
+44 (1202) 845960
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color flare

Qatar Intec dealer holds open day

An event was held by our new partner in Qatar last month showcasing the end to end solutions offered by the exciting Intec range. With more commercial printers looking to create products rather than just flat sheet work, Intec provides cost effective solutions that create interest and add value.

SupplyU were appointed the authorised Intec dealer for Qatar earlier this year and have been busy updating their showroom to accommodate the Intec range. Mr Ahmed Al Ali co-founder and general manager invited a number of key customers to the open house event who were shown how to create state of the art short run products from printed sheets to high value bespoke packaging.

Demonstrating the full process

The process was initiated with the Intec CS5000 printing 450gsm packaging board using its unique 5 colour process. This was then decorated with stunning effects using foil, laminate and film on the Intec ColorFlare CF350 which applies the decoration to digitally printed toner - no need for expensive dies! The final part of the process was produced on the new auto feed flatbed cutting and creasing

system, the FB8000 PRO which made quick work of each box.

Customers commented on how simple the process was and how amazed they were at the quality of the products being produced. Mr Ahmed Al Ali was delighted with the response and was involved in a number of negotiations to supply products to new customers.



Intec ColorCut FB8000PRO



The SupplyU team



Superb, modern showroom facilities

HUGELY SUCCESSFUL USA EXPO



"It's been a long time since I've seen an exhibition this large in America. And it was an absolute blockbuster for Intec."

Michael Sparbeck, Intec US COO



Print United was held at the Kay Bailey Hutchison Convention, Dallas, Texas towards the end of October. The expo site itself was one of the largest I can recall seeing for a very long time, and it was packed with exhibitors and attendees.

Mark Baker-Homes, the Intec UK director of business development, came over especially, to assist with the expo - and he told me it took him a massive 17 minutes to simply walk the length of the show and that was without stopping at any stands!!

We showed the full Intec product range, but it was the ColorCut FB8000PRO that stole the limelight. Whether it was dealer channel or end users, we got a 100% thumbs up from everyone on this great auto sheet feeding cutter.



Intec USA enjoyed their best month ever, following orders taken at Print United in Dallas

Breaking box office records! We took deposits for a great number of orders for the FB8000PRO and it turned October into our very best month for sales figures since Intec USA started in 2010.

The end users who watched the FB8000PRO in action were blown away by the machine's productivity and accuracy. They all wanted to know how soon they could get this on their floor!

Our dealer channel were equally as impressed - and also very fired-up about how the Intec product range has evolved into a more interesting breadth of finishing solutions for print professionals. We now expect to make more inroads with our products via the dealer channels.

We're enjoying exciting times at Intec USA and we're all set for full steam ahead for the new year, and beyond.

INTEC AMERICAS: BUSY OPEN HOUSES...

Concerted efforts and support given by our Intec Americas office, has resulted in an upturn in dealer Open Houses. Two successful Open Houses took place recently.



Our channel partner Perez Trading, sponsored one Open House, in tandem with their local dealer GrafDepot. It was a huge success with 31 companies attending bringing over 100 people. GrafDepot are confident they'll sell a number of ColorFlares and flatbeds.

Inspired by the success, GrafDepot's sales team is keen to forge stronger relations with Intec, and Perez Trading also liked what they saw and plan to do more of these Intec Open Houses - while making Intec a larger part of their business model.



Delegates at the Perez Trading Open House enthralled with the effects of the ColorFlare CF350



The second Open House was hosted by Perry PROtech at their new demo facility in Ft Wayne Indiana. They had on display a ColorSplash CS4600XF envelope solution, a ColorFlare CF350 and FB900 flatbed cutter. Showing how Intec is a one-stop-shop for the print, foil and cut process.



Michael Sparbeck with GrafDepot's sales team



Ben Gray, of Intec, demonstrating the kit

Ticket Master: Perfect, perforated tickets!



Intec's ColorCut TM480 'Ticket Master' is ideal for creating prize draw tickets for charity events, football league clubs and national organisations as well as gift vouchers etc.

Produce 100 tickets – 10 books of 10 perforated tickets in just over 2 minutes!



So easy to use...

Ticket production made easy!

- Cuts & perforates 100 tickets from SRA3 sheets in approximately 2 minutes!
- Standard 210 x 77mm ticket shape with 55mm perforated stub
- Adjustable cut position to create deeper or shallower ticket shapes
- Cuts up to 350gsm
- Cut mark registration compensates for image shift, to deliver incredible accuracy!
- Sheet edge sensing to set cut position
- Suitable for A3+, SRA3 and A3 paper sheet sizes
- Add interchangeable cutting cassettes for business card and postcard formats
- Auto stack feeding or set number sheet feeding enables automation of process



Go large: FB900. perfect for larger format cutting

Intec has seen a surge on orders for the larger FB900 flatbed cutter - owing to its capability to accommodate 1 x SRA2 sheet sizes or 4 x A3.

With larger format print becoming more popular, the FB900 is perfectly equipped to cope with this demand. We've seen orders from Hamdan Graphics in Kuwait and Aravanitis in Greece, placing orders for this reason. Talk to Intec sales team about pricing if this is of interest to you.



VARIETY PACK COLORFLARE METALLIC FOILS

GREAT BARGAIN DISCOUNT VALUE!

This ColorFlare Variety Pack is ideal for those looking for an even more affordable way to experiment with 5 of our most popular coloured metallic foils: Silver, Red, Green, Blue and Copper.

Supplied on industry-standard 3" cores and 320mm width, each role comes in a special 60m trial length.

Stock code: CFMETVAR

Order now for same-day shipping.

CALL: Consumables sales on:
+44 (1202) 845960

EMAIL:
sales@intecprinters.com



ColorFlare adds WOW! factor with ease

Embellishing printed sheets is so easy...
The ColorFlare range has so much to offer for their extremely affordable price points.

These dual foiler/laminators require very little print shop room, yet they have an enormous appetite for light to medium production work! The addition of coloured metallic foils, lamination and holographic effects not only adds a stunning WOW! factor to your printed sheets - it also increases the perceived value of the work and maximises potential profits!

Easy as A B C.
Simply print your image on any toner-based device, run it through the ColorFlare, where the toner acts as 'glue' to attract and hold the foiling - and there it is, a stunning end result!



Model range
The ColorFlare range comprises three models. The desk top CF350, the mid range CF750 and Professional CF1200.



TONER IMAGING > FOILING > RESULT!

SEASONAL OPENING FOR INTEC OFFICES



Intec International

Closing 12:00 noon Tuesday 24th December 2019
Reopening 9:00am Thursday 2nd January 2020



Intec Americas

Closing 17:00 Tuesday 24th December 2019
Reopening 9:00am Thursday 2nd January 2020

'WASH' PROJECT UGANDA, PROGRESS REPORT

Intec Printing Solutions, is committed to 'making a difference' in global places of need. To this end, Intec has partnered with the charity 'International Needs' since 2015.

Intec has contributed £25,000 over the past three years - which has helped the current WASH project in Uganda, see significant improvements in terms of physical building works, the provision of clean water for washing and internal consumption - and the matter of educating locals with personal hygiene.

Having a clean water supply in the villages has also meant a huge reduction in the time spent walking to and from distant water sources. For juvenile members of the community, this has resulted in more time available for schooling.



New borehole to serve 282 inhabitants



These developments have been particularly life-changing for some families who live in unimaginable poverty. See our website to learn more about the positive effects on multi-generational villagers.



READ MORE ON OUR WEBSITE



Primary school children attend the official opening of their new block of 6 toilets

PROGRESS IN NUMBERS

Good news! – this progress report table, supplied by International Needs, is a reflection of the great progress being made. Thank you to all.

SANITATION	4 Schools with new toilet blocks	206 Girls trained how to make re-usable sanitary pads	15 Families equipped to build their own toilets	1,200 Students with reduced risk of waterborne diseases	206 Girls empowered to spend more time at school
HYGIENE	12 Villages trained in good hygiene and sanitation	11 Schools trained in good hygiene and sanitation	651 People reached with good hygiene messaging	2,166 Students with improved understanding of good hygiene	Increased priority given hygiene and sanitation issues within villages
TRAINING	30 Community leaders trained to promote good hygiene	12 WUC formed and trained	4 Pump Mechanics trained	12 Villages empowered to care for their new water sources	Increased priority given hygiene and sanitation issues amongst local leadership

EXPO DATES FOR YOUR DIARY - COME SEE US...



GLOBAL PUBLIC LAUNCH
See the FB8000PRO Generation 2 in full swing at FESPA 2020.

24 - 27 March 2020
Madrid, Spain
Stand 7-A80

Intec will be exhibiting at this major international trade show, with its full range of printing and finishing systems, including:

ColorSplash digital printers,
ColorFlare foiler/laminators and
ColorCut cutting solutions.



intec
PRINTING SOLUTIONS



KEEP UP-TO-DATE WITH OUR GLOBAL EXPOS, ON OUR WEBSITE



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Every Intec consumable sold generates a donation to one of several charitable causes around the world. Thank you for helping us make the world a better place. **Team Intec**



NEW WATER & SANITATION PROJECT