



What a year it has been - so far! It's not only been huge because the business celebrates its 30th anniversary - but we have been hit by - and more than have survived - the Coronavirus pandemic.

#### Looking back

Just before the whole planet seemed to be entering lockdown in March, we as a company were reflecting upon a very successful first thirty years of trading, and looking forward to launching new products at FESPA in Madrid.

#### Holding firm

That all seems a lifetime ago now! Fortunately Intec entered the lockdown in a strong position and as a well-established company and with prudent financial planning, shrewd tactical decisions taken by senior management, and wonderful help from the UK Government - we have managed to weather the storm. We are eternally grateful to our core staff, who we retained to man the business throughout this five month mission, and became our very own 'key workers'. Soldiering on with day-to-day business and also new product development Intec continued to trade well. Intec benefited from a healthy order book going in to lockdown and enjoyed a surprisingly good volume of orders between April and July - assisted by demand for our fully automated FB8000 cutter being purchased for manufacturing facial visors.

#### Moving forward

As the UK starts to ease lockdown restrictions and the global economy starts to come back to life, the company finds itself in an enviably strong position. We have also developed a way to provide product demonstrations via video and high-quality audio links, which has proven to be a successful way of approaching social distancing. We are extremely thankful to have ridden out this peculiar storm and we relish the new season and a successful future.

So for now, I'd like to thank everyone who has supported Intec and we look forward to continuing our relationships as we step out into 'the new normal'.

Ian Melville. Managing director

# SURVIVING CORONAVIRUS AND EMERGING EVEN STRONGER!

A personal view,  
from Ian Melville, managing director  
of Intec Printing Solutions.

## TWO RECENTLY ACQUIRED, INTERNATIONAL INTEC DISTRIBUTORS

Our international sales executive, Ryan Faulkner, has been working tirelessly to strengthen our global distribution network. Two new distributors that have just joined the Intec family are **Digital Sys** who serve the Benelux countries and **Adcom** located in Bulgaria. These organisations are well-established print industry professionals and both have purchased Intec demonstration models for their showrooms and have already started to develop sales in their markets.

Digital.sys.

Produits et services pour l'industrie graphique

ADCOM



intec  
PRINTING SOLUTIONS

# FOOD PACKAGING PROTOTYPING: WITH COLORCUT FB8000 AND COLORFLARE CF1200LX



**A Canon customer selects Intec products to enhance their packaging and book publishing print work.**

Whitebox Studios Ltd. is a full service design & marketing agency, who specialise in creative design solutions for many industry sectors. Having a wide range of blue-chip customers, Whitebox has continually striven to deliver a premium service, from conceptual idea to finished product.

With this in mind, the team at Canon's UK national print showroom, suggested they might be interested in supplementing their digital print facility with additional finishing equipment such as foiling, lamination and digital cutting...

Whitebox managing director, Paul Stephenson, welcomed the idea and took a demo of the proposed kit - placing an order for a ColorFlare CF1200LX laminator/foiler and a ColorCut FB8000PRO auto sheet feeding digital flatbed cutter.

**"I was very impressed with the potential these devices offered, commented Paul. At Whitebox, we like to produce pre-production prototypes as closely to the finished items as we possibly can. With the Intec ColorFlare foiler/laminator, we will be able to embellish printed sheets with coloured metallic foiling and laminate those sheets to resemble exactly how they will look and feel when they come off the final print production line. Furthermore, the ColorCut FB8000 will enable us to digitally cut and crease the sheets to the precise cutter guides that will be used on the final approved items. This means we can produce a single prototype or even a whole batch of samples, quickly and on-demand - and with the confidence that they will resemble exactly the final job."**

**PAUL STEPHENSON,**  
Whitebox Studios Ltd.  
[www.whiteboxstudios.co.uk](http://www.whiteboxstudios.co.uk)



Whitebox Studios Ltd. design packaging and labelling for major food producers

Having now had their new ColorFlare and ColorCut devices installed, Whitebox is beginning to realise the extent of their newly enhanced production capability.

Intec has been advised that the Kingston-Upon-Hull design studio is already enjoying seeing the stunning effects being output on the ColorFlare. They will be putting this to good effect on their book jacket work, as well as packaging visuals and prototypes, corporate print and premium stationery work.

Whitebox also has big plans for their ColorCut FB8000PRO automated sheet feeding flatbed cutter - beyond their initial requirements.

One such aspect will be the production of folders to contain the part-work magazine series' which they regularly publish. Another job on the agenda will be for a customer who requires rounded corner business cards - a dozen sheets of SRA3 with 21 up cards on, will fly through the FB8000 and deliver 250 cards cut - without their usual need to send out for costly cutting dies. Other applications are also suggesting themselves as they become familiar with the machine, which they know will suit their customer base, thus expanding the services they can offer in-house and greatly minimising their out sourced production costs.



colorflare CF1200LX

colorcut FB8000PRO

# CHARITY WATER PROJECT UPDATE

**Support from Intec and our customers, helps the 'WASH' Water, Sanitation and Hygiene project, near its completion.**

Intec has been supporting the charity, 'International Needs', for many years now, with charitable donations via a contribution allowance on every Intec consumable item sold.

The current project being conducted by the charity is a Water, Sanitation and Hygiene programme, (known as WASH), in Buikwe District, Uganda. With a total population of approximately 450,000 people across the district, International Needs has focussed their support in two sub-counties, spanning 12 villages.

2020 is the final year of a three-year programme with these specific villages, and we are delighted to share the updates with you about the long-term change you, Intec customers, are helping us to bring in these communities, despite the usual and current Coronavirus challenges.

With your support, we are helping families to improve their health through providing better access to clean water and sanitation. In this time of global crisis, we are reminded more than ever how important good sanitation is.



*Villagers in the Buikwe District of Uganda are benefiting from clean water and good personal hygiene thanks to Intec customers. THANK YOU.*

As the country of Uganda takes precautionary measures to stop the spread of Coronavirus, we are encouraged that the communities we have worked in have been trained in good hygiene practices

and we trust you will be encouraged by the transformation in people's lives that this work is bringing - we look forward to the completion of the project later this year. Intec thanks you for your support.

## Add extra WOW! to print with ColorFlare

Intec ColorFlare foiler/laminator devices easily turn ordinary print into EXTRAordinary print!

**Embellishing printed sheets is so easy...** The ColorFlare CF350 and CF1200 have so much to offer for their extremely affordable price points.

These dual foiler/laminators require very little print shop room, yet they have an enormous appetite for light to medium production work! The addition of coloured metallic foils, lamination and holographic effects not only adds a stunning WOW! factor to your printed sheets - it also increases the perceived value of the work and maximises potential profits!

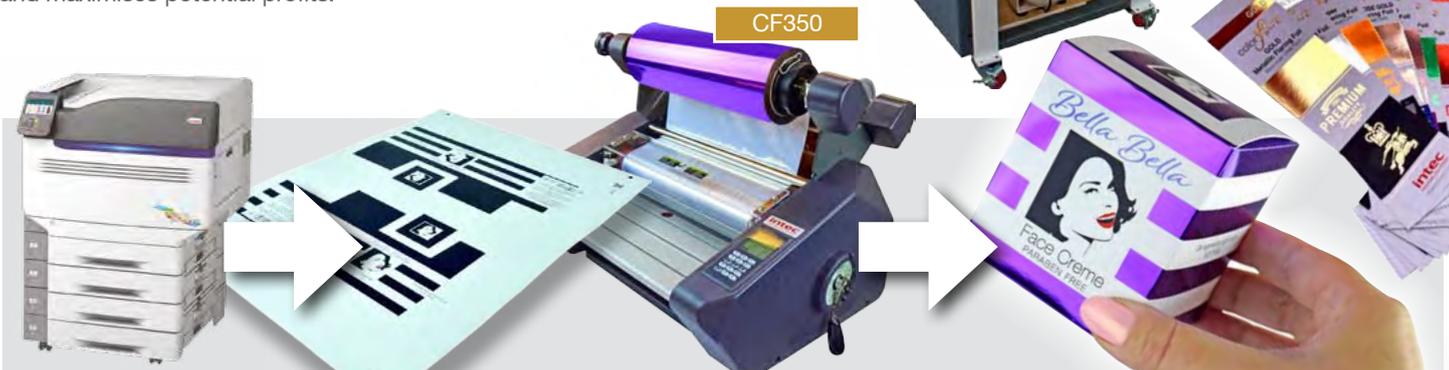
### Easy as A B C

Simply image your sheets on any toner-based device, run it through the ColorFlare CF350 or CF1200, (where the toner acts as 'glue' to attract and hold the foiling) - and there it is, a stunning end result!

More elaborate effects can be achieved using different layers of print and or digitally over-printable laminate. Intec supply a wide range of coloured metallic foils, holographic effect films and lamination finishes. Get you FREE Specifier Swatch Book today.



[WATCH CF1200 VIDEO](#)



**TONER IMAGING > FOILING > RESULT!**

# CUTTING



QR CODE JOB RECOGNITION



LOAD & CUT MIXED JOBS



DIGITALLY CUT & CREASE ANY SHAPE



TOUCH SCREEN CONTROLS



AUTO FEEDER STACKS 2,000 SHEETS\*



DRIVEN BY COLORCUT PRO

## Bring short to medium run cutting in-house.

colorcut FB8000PRO

ColorCut FB8000PRO is an auto sheet feeding flatbed cutting system, for high-capacity digital cutting production of packaging items, point-of-sale and kiss-cut labels. Perfect for one-offs or up to 1000s per day.

### Key features

- Digital die cutter for on-demand cutting - no costly dies required!
- Cuts a wide range of media types
- Dual tool head for cutting, creasing, scoring and perforation - with up to 1kg force
- High-capacity stacker accepts up to 25kg / 2,000 sheets of printed media
- Auto sheet feeding for high speed unattended production
- Pneumatic suction media pick up with synchronised feeding onto continuous belt cutting table
- Driven by ColorCut Pro software (included)
- Control cut depths and cutting speeds easily
- QR code/Job Library retrieval of associated vector drawn cut files from Adobe™ Illustrator™ or CorelDRAW™
- Optical camera delivers incredible cut accuracy using SmartMark registration

VISIT PRODUCT & WATCH VIDEO ON WEBSITE



ColorCut Pro Server Station (optional)



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Every Intec consumable sold generates a donation to one of several charitable causes around the world. Thank you for helping us make the world a better place. **Team Intec**



NEW WATER & SANITATION PROJECT